

## EXHIBIT J: RFP Evaluation Criteria

CRITERIA:	RATING:	WEIGHT:
Quality of materials and systems and construction, including the durability of materials; and the quality of electrical and plumbing systems; and the quality of built-in features.		7.5
Quality of design, including living space, number of bedrooms, garage or carport features, fencing and other architectural features, and landscaping and trees.		7.5
Compatibility with surrounding neighborhood, including use of exterior materials, porches, configuration of garage or carport and compliance with applicable building setback standards (see Exhibits B and E).		2
Security features including lighting, lines of sight from the street, windows and porches or outdoor spaces enhancing security of others in the neighborhood.		2
Energy efficiency features in excess of minimum requirements specified in Exhibit G, including those enhancing R features of the building envelope, mechanical and appliance features, use of solar hot water heating and heat reflectivity of roofing materials. Preservation of 8" caliper or larger trees.		1.5
Experience building houses and marketing to first time homeowners and track record with absence of valid consumer complaints.		5
Financial capabilities, above some minimum standard.		4
Willingness to mentor young people for careers in the construction and real estate business.		1.5
Experience building in mature neighborhoods.		3
Ownership/development of additional properties not owned by LARA		2